AMENDMENTS TO CLAIMS

Please AMEND claims 1, 32 and 52 as follows.

Serial No.: 10/643,987

A copy of all pending claims and a status of the claims are provided below.

1. (Currently Amended) A method for managing and tracking changes <u>in an organization</u>, the method comprising the steps of:

defining at least one customer requirement for an enhancement to an enterprise architecture;

identifying at least one capability to provide the enhancement to the enterprise architecture;

estimating at least one of a revenue increase and a cost saving associated with the at least one capability;

determining a value provided by the at least one capability based upon an implementation cost and the at least one of the revenue increase and the cost saving;

using a database to store a hierarchical relationship of a goal, the value, the at least one capability, and a resource, the hierarchical relationship having a plurality of levels with one or more dynamic links that differ between the plurality of levels;

displaying the hierarchical relationship between the goal, the value which is associated with the goal, the at least one capability which represents critical functions for ensuring delivery of the value, and one or more resources which enables the at least one capability;

capturing and linking process measurements from one or more external modeling tools to the database to allow process performance to be accessed by the system;

using a system implemented on a computer platform to partition information relevant to enterprise decision making for evolutionary change by creating categories of the information and relating these categories to one another, the information being defined by at least one of the value, the at least one capability, and operational resources; and

using an automated system to manage the categories of the information,

wherein the method further comprises at least one of:

Serial No.: 10/643,987

capturing and displaying current resources of the organization and how they relate to the organizations' mission in real-time, directly tracking which specific resources directly support the capabilities, and illustrating and quantifying a value of transforming an enterprise business model of the organization from a current "as-is" state to a proposed "to-be" business model; and

defining the goal as a corporate directive establishing a final end point of an enterprise change, defining the value as a customer value, the at least one capability is a strategic capability that represents critical functions that the organization must be capable of performing to insure delivery of the customer value, and defining the resource as a physical component that must be present and supports the at least one capability.

- 2. (Original) The method of claim 1, further comprising the steps of: mapping the at least one customer requirement to the at least one capability; and comparing the value provided by the at least one capability with another value provided by at least one other capability and determining which capability provides optimum value.
- 3. (Original) The method of claim 1, wherein the identifying step includes identifying one or more strategic resources to support the at least one capability.
- 4. (Original) The method of claim 3, wherein the identifying at least one capability step includes identifying at least one of a business process, a personnel skill/competency, a physical entity, an information technology, a system component, and an infrastructure component.
- 5. (Original) The method of claim 3, further comprising assigning a weight to the one or more strategic resources and prioritizing the one or more strategic resources based on the assigned weight.

- 6. (Original) The method of claim 3, further comprising the step of assigning outcome based performance metrics to the one or more strategic resources.
- 7. (Original) The method of claim 6, further comprising the step of implementing the one or more strategic resources and tracking the one or more strategic resources based on the outcome based performance metrics.
- 8. (Original) The method of claim 1, further comprising the steps of: assigning a weight to the at least one capability; and prioritizing the at least one capability based on the assigned weight.
- 9. (Canceled)

Serial No.: 10/643,987

10. (Original) The method of claim 1, further comprising the steps of: assigning outcome based performance metrics to the at least one capability; and implementing the at least one capability and tracking the at least one capability based on the outcome based performance metrics.

11.-31. (Canceled)

32. (Currently Amended) A system comprising hardware and software for managing and tracking a change changes in an organization, the system comprising:

a system for defining at least one customer requirement for an enhancement to an enterprise architecture;

a system for identifying at least one capability to provide the enhancement to the enterprise architecture;

a system for estimating at least one of a revenue increase and a cost saving associated with the at least one capability;

Serial No.: 10/643,987 END920030053US1

a system for determining a value provided by the at least one capability based upon the implementation cost and the at least one of a revenue increase and the cost saving;

a system for storing a hierarchical relationship of a goal, the value, the at least one capability, and a resource, the hierarchical relationship having a plurality of levels with one or more dynamic links that differ between the plurality of levels;

a graphic user interface (GUI) for displaying the hierarchical relationship between the goal, the value which is associated with the goal, the at least one capability which represents critical functions for ensuring delivery of the value, and one or more resources which enables the at least one capability;

a system for partitioning information relevant to enterprise decision making for evolutionary change by creating categories of the information and relating these categories to one another and managing the categories of the information using an automated system, the information being defined by at least one of the value, the at least one capability, and operational resources; and

a system for capturing and linking process measurements from one or more external modeling tools to a database to allow process performance to be accessed by the system,

wherein the system for managing and tracking changes captures and displays current resources of the organization and how they relate to the organizations' mission in real-time, tracks which specific resources directly support the capabilities, and illustrates and quantifies a value of transforming an enterprise business model of the organization from a current "as-is" state to a proposed "to-be" business model.

- 33. (Original) The system of claim 32, further comprising a component to map the at least one customer requirement to the at least one capability.
- 34. (Original) The system of claim 32, further comprising a component to compare the value provided by the at least one capability with a value provided by at least one other capability and to determine which capability provides optimum value.

- 35. (Original) The system of claim 32, wherein the enterprise architecture includes at least one of a hardware architecture and a software architecture.
- 36. (Original) The system of claim 32, wherein the component to identify at least one capability identifies one or more strategic resources to support the at least one capability and the one or more strategic resources includes at least one of a business process, a personnel skill/competency, a physical entity, an information technology, a system component, and an infrastructure component.
- 37. (Original) The system of claim 36, further includes a component to assign a weight to the one or more strategic resources and a component to prioritize the one or more resources based on the assigned weight.
- 38. (Original) The system of claim 36, further includes a component to assign outcome based performance metrics to the one or more strategic resources.
- 39. (Original) The system of claim 38, further includes a component to track the one or more strategic resources based on the outcome based performance metrics.
- 40. (Original) The system of claim 32, further comprising:a component to assign a weight to the at least one capability; anda component to prioritize the at least one capability based on the assigned weight.
- 41. (Original) The system of claim 32, further comprising a component to assign outcome based performance metrics to the at least one capability.
- 42.-51. (Canceled)

Serial No.: 10/643,987

Serial No.: 10/643,987 END920030053US1

52. (Currently Amended) A computer program product <u>usable for managing and tracking</u> <u>changes in an organization and</u> comprising a computer usable storage medium having readable program code embodied in the medium, the computer program product includes:

a first computer code to define at least one customer requirement for an enhancement to an enterprise architecture;

a second computer code to identify at least one capability to provide the enhancement to the enterprise architecture;

a third computer code to estimate at least one of a revenue increase and a cost saving associated with the at least one capability;

a fourth computer code to determine a value provided by the at least one capability based upon the implementation cost and the at least one of a revenue increase and the cost saving;

a fifth computer code to partition information relevant to enterprise decision making for evolutionary change by creating categories of the information and relating these categories to one another and manage the categories of the information using an automated system, the information being defined by at least one of the value, the at least one capability, and operational resources;

a sixth computer code to capture and link process measurements from one or more external modeling tools to a database to allow process performance to be accessed;

a seventh computer code to store a hierarchical relationship of a goal, the value, the at least one capability, and a resource, the hierarchical relationship having a plurality of levels with one or more dynamic links that differ between the plurality of levels; and

an eighth computer code to display on a graphic user interface (GUI) the hierarchical relationship between the goal, the value which is associated with the goal, the at least one capability which represents critical functions for ensuring delivery of the value, and one or more resources which enables the at least one capability.

wherein the goal is defined as a corporate directive establishing a final end point of an enterprise change, the value is defined as a customer value, the at least one capability is a strategic capability that represents critical functions that the organization must be capable of

doing to insure delivery of the customer value, and the resource is defined as a physical component that must be present and supports the at least one capability.

- 53. (Previously Presented) The method of claim 1, wherein the at least one customer requirement is defined in response to a request by a customer.
- 54. (Previously Presented) The method of claim 53, wherein the value is monetary or in terms of strategic business worth.
- 55. (Previously Presented) The method of claim 54, wherein the outcome based performance metrics are defined and tested by conducting facilitated working sessions or building simulation models.
- 56. (Previously Presented) The method of claim 55, wherein the estimates are at least one of entered, recorded, or modified as additional real performance information is observed.
- 57. (Previously Presented) The method of claim 1, further comprising allowing at least one organizational executive to track functionality and flag one or more of the at least one capability.
- 58. (Previously Presented) The method of claim 8, further comprising using the assigned weight to make a decision based on one or more of the implementation cost, the revenue increase, and the cost saving.
- 59. (Previously Presented) The method of claim 1, further comprising providing the user with a plurality of dynamic links to operational elements of the system, the plurality of dynamic links structured to link a business model vision, a transition plan, a strategic plan, a

Serial No.: 10/643,987

business process, a business case, the at least one customer requirement, an operational model, a functional model, a component model, and a lifecycle costing to the system.

- 60. (Previously Presented) The method of claim 61, further comprising storing updates to the database dynamically as changes are made to the hierarchical relationship.
- 61. (Previously Presented) The method of claim 1, further comprising using the system to transition the at least one capability into actual operations.
- 62. (Previously Presented) The method of claim 61, further comprising determining whether the at least one capability supports and satisfies a customer value.
- 63. (Previously Presented) The method of claim 62, further comprising conducting a tradeoff analysis and a business case analysis, the tradeoff analysis being based on a cost, a time factor, and a benefit.

Serial No.: 10/643,987